



University  
Health

**THINKING  
BEYOND**

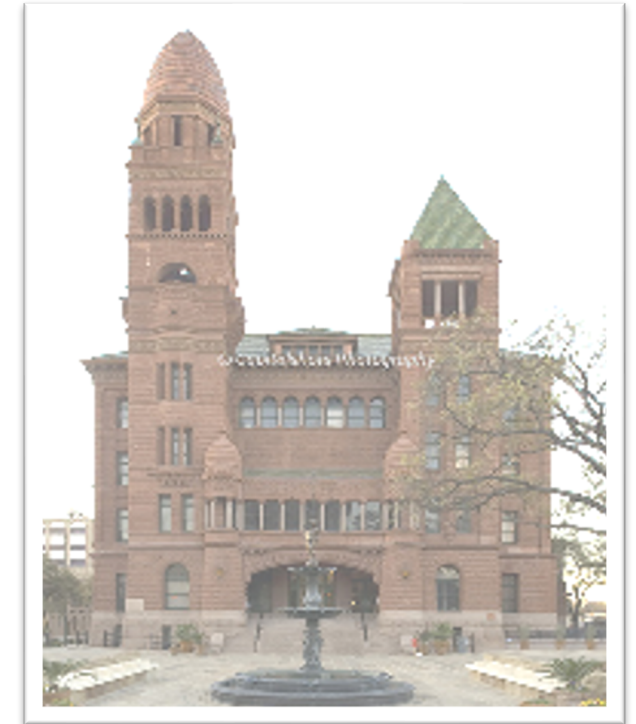
# Doing Business with University Health

Latifah Jackson, CTCM, CTCD, CCA

Jody Eastland, CMRP, SSBBP

# University Health

- A separate political subdivision of the State of Texas proudly owned by the people of Bexar County, with roots that go back to 1917.
  - About 9,000 employees. 1,000 physicians. 700 resident physicians
  - Health System budget for 2021: \$2.1 Billion
- Bexar County Commissioners Court
  - Appoints Bexar County Hospital District Board of Managers
  - Sets the Annual Hospital District tax rate
  - Approves the annual capital and operations budgets.
- Less than 22% of revenue comes from local property taxes.
- Partnered with University of Texas Health Science Center San Antonio
  - South Texas' first Nurse Magnet health system (2010 & 2015)
  - Level I Trauma Center for 22 counties
  - Comprehensive Stroke Center
  - Center for Organ Transplantation
  - Level IV Neonatal & Maternal Center
  - Level IV Epilepsy Center
  - Adult & Pediatric Cancer Centers



# What we do.

The mission of University Health is to improve the good health of the community through high-quality compassionate patient care, innovation, education and discovery.





# On the horizon.

- Women's & Children's Hospital
  - Synergy between Women's & Children's services
  - New parking garage
  - No tax increase
  - Estimated completion 2023
- Vision of Regional Care Delivery
  - Texas A&M San Antonio Campus
  - Retama Park
  - Westover Hills
  - Medical Center
- Ambulatory Clinic Refresh





University  
Health

**THINKING  
BEYOND**

# Procurement Services

# Vendor Portal - Register Online

- In order to participate in procurement opportunities, you must be a registered vendor in our system.
- [www.UniversityHealthSystem.com/vendors](http://www.UniversityHealthSystem.com/vendors)
  - Create an account
  - Complete the online Vendor Questionnaire
    - Company information (contact info, address, etc.)
    - E-mail address required
    - Tax ID
    - NAICS codes
    - SMWBVE certification information (if applicable)
  - Upload required documents:
    - W-9
    - Signed Conflict of Interest Form
    - Workforce Composition required (however)

A screenshot of the 'System Access Login' form. The form is titled 'System Access Login' and contains two main input fields: 'Username' and 'Password'. Below the 'Username' field is a link that says 'FORGOT USERNAME / ACCOUNT LOOKUP'. Below the 'Password' field is a link that says 'FORGOT PASSWORD'. At the bottom left of the form is a checkbox labeled 'Remember Username'. At the bottom right is an orange 'Login' button.



# Procurement Opportunities

- University Health Procurement Services Department is responsible for acquisition of all equipment, goods and services including, but not limited to:
  - **Professional Services**
    - Architecture
    - Engineering
    - Financial
    - Legal
    - Marketing
    - Benefits
    - Insurance
    - Information technology
    - Security services
  - **Construction and Special Trades**
    - Roofing
    - Carpentry
    - Plumbing
    - Electrical
    - Renovation
    - Carpet installation
    - Air conditioning
    - Flooring
    - Mold, asbestos, abatement
  - **Goods and Services**
    - Office furniture and supplies
    - Medical supplies and equipment
    - Computer hardware/software
    - Advertising and promotional products
    - Appliances
    - Home health services
    - Food products
    - Pharmaceuticals
    - Uniforms
    - Vehicles

# Bid Opportunities

- **Public Advertisements** - check general circulation local newspapers for ads
  - San Antonio Express-News,
  - Minority publications-La Prensa, San Antonio Observer, West Side Sol/Southside Sol
- **Solicitations/Requests for Proposals**
  - Please visit [www.UniversityHealthSystem.com/bids](http://www.UniversityHealthSystem.com/bids) to view current bid opportunities
  - Non-competitive Solicitations (\$0-\$10,000)
  - Informal Solicitations (\$10,000-\$50,000)
  - Formal Solicitations (over \$50,000)



# Non-Competitive Solicitations

- **Non-Competitive Solicitations(\$0-\$10,000)**
  - At least 1 quote must be obtained
  - Vendors can be identified by the requesting department
  - Bids submitted via email or Phone
  - Vendors registered on the B2G system with appropriate codes are contacted
  - SMWBVE solicitation and response is tracked

# Informal Solicitations

- **Informal Solicitations (\$10,000-\$50,000)**
  - At least 3 Quotes must be obtained
  - Bids submitted via email only
  - Vendors can be identified by the requesting department
  - Vendors registered on the B2G system with appropriate codes are contacted
  - SMWBVE solicitation and response is tracked

# Formal Solicitations

- **Formal Solicitations (over \$50,000)**
  - Respondents must submit (mail or hand delivered) formal paper bid according to the specifications and standard purchasing terms and conditions to:
    - University Health – Business Center  
Procurement Services Department  
5800 Farinon Dr. BC-1  
San Antonio, Texas, 78249
    - Please reference solicitation number on the package
  - Responses must be received as described in the solicitation documents and before the due date and time listed
  - Some solicitations may require a mandatory pre-proposal conference
  - Vendors registered on the B2G system with appropriate codes are contacted
  - SMWBVE solicitation and response is tracked



# Group Purchasing Organizations and Cooperative Contracts

- Premier
- Intalere
- Buy Board
- First Choice
- Tips/Taps
- Provista
- State of Texas Department of Information Resources (DIR)
- Texas Smart Buy



*Furnishing great places to learn.*



# Opportunities

## Current

- Central Energy Plant (CEP)  
Automatic Transfer Switch  
Replacement
- Food and Nutritional  
Management Services
- West Garage Physicians Parking

## Future

- Real Time Location System
- Paper Products
- Printing Equipment

# For more information

- **Procurement Services**

- Phone: 210-358-9125
- E-mail: [Procurement.Services@uhs-sa.com](mailto:Procurement.Services@uhs-sa.com)

- **Program Director**

- Latifah Jackson
- Phone: 210-644-6078
- E-mail: [Latifah.Jakson@uhs-sa.com](mailto:Latifah.Jakson@uhs-sa.com)

- **Director of Procurement Services**

- Jody Eastland
- Phone: 210-644-6078
- E-mail: [Jody.Eastland@uhs-sa.com](mailto:Jody.Eastland@uhs-sa.com)



# Questions?

