

Premier Face Time Expo, Awards Ceremony & Golf Tournament "Process Excellence" June 21-23, 2023 | San Antonio, TX

EVENT LOCATION:
The Westin Riverwalk Hotel

420 W. Market St. San Antonio, TX 78205 210.224.6500 GOLF TOURNAMENT: The Quarry Golf Course 444 E. Basse Rd., San Antonio, TX 78209 210.824.4500

WEDNESDAY — June 21, 2023

The Westin Riverwalk Hotel

	End	Event	Description	Room name/number
-	3:00 p.m.	Benchmarking Plus	For Corporate Members only. A program that will assist corporations with their Supplier Diversity and Development Programs from any vantage point.	Encino – Lobby Level (Virtual stream will be available)
-	5:00 p.m.	Capacity Plus	For Certified MBEs only. A program designed to assist MBEs in building the capacity needed in the ever-changing procurement world that is now a global marketplace.	Encino – Lobby Level (Virtual stream will be available)
-	6:00 p.m.	MBEIC Kickoff Event	Certified MBEs only! Join your MBEIC Chair, Nicole Navarro-Velesiotis, in discussing strategies for 2023-2024 and how you can get more involved in local/regional task forces throughout our service area.	Encino – Lobby Level
-	6:00 p.m.	Corporate Recruitment Kickoff Event	SMSDC Corporate members join us to discuss changes in the current business environment and how you can help grow our certified MBEs.	Olivares – River Level
-	8:00 p.m.	Opening Chairman's Reception	Join us in a relaxed and fun environment as we kick off the 2023 Premier Face Time Expo, Awards Ceremony & Golf Tournament event.	Olivares – River Level
	-	- 3:00 p.m. - 5:00 p.m. - 6:00 p.m.	- 3:00 p.m. Benchmarking Plus - 5:00 p.m. Capacity Plus - 6:00 p.m. MBEIC Kickoff Event - 6:00 p.m. Corporate Recruitment Kickoff Event	- 3:00 p.m. Benchmarking Plus For Corporate Members only. A program that will assist corporations with their Supplier Diversity and Development Programs from any vantage point. - 5:00 p.m. Capacity Plus For Certified MBEs only. A program designed to assist MBEs in building the capacity needed in the ever-changing procurement world that is now a global marketplace. - 6:00 p.m. MBEIC Kickoff Event Certified MBEs only! Join your MBEIC Chair, Nicole Navarro-Velesiotis, in discussing strategies for 2023-2024 and how you can get more involved in local/regional task forces throughout our service area. - 6:00 p.m. Corporate Recruitment Kickoff Event SMSDC Corporate members join us to discuss changes in the current business environment and how you can help grow our certified MBEs. - 8:00 p.m. Opening Chairman's Reception Join us in a relaxed and fun environment as we kick off the 2023 Premier Face Time Expo, Awards Ceremony & Golf

THURSDAY - June 22, 2023

The Westin Riverwalk Hotel

Start		End	Event	Description	Room name/number
7:00 a.m.	-	9:00 a.m.	Exhibitor Set-Up		Madero – Ballroom Level Carranza – Ballroom Level
8:00 a.m.	-	9:00 a.m.	Registration / Breakfast	Sign in and/or register onsite	Hidalgo Foyer
9:00 a.m.	-	9:30 a.m.	SMSDC President's Welcome Chairman's Welcome Toyota Title Sponsor Welcome	Karen Box, President & CEO, SMSDC Dave Feldman, Chairman of the Board Rebecca James, Senior Manager, Purchasing Supplier Development - Seats and Soft Trim, Toyota	Hidalgo – Ballroom Level
9:30 a.m.	-	12:00 p.m.	Buyer's Breakfast Roundtable	Meet with corporate buyers who are actively seeking to purchase your products and/or services in the near-term. This session will include a roundtable setting led by our corporate members and buyers from over 15+ business entities. Each registered attendee will have an opportunity to sit with six different corporations and/or state agencies to discuss upcoming opportunities.	Hidalgo – Ballroom Level
12:00 p.m.	-	12:30 p.m.	NETWORKING BREAK		
12:30 p.m.	-	2:30 p.m.	Premier Face Time Luncheon	Enjoy a delicious lunch while speakers from prestigious financial institutions share programs and information to help you grow your business.	Hidalgo – Ballroom Level



Premier Face Time Expo, Awards Ceremony & Golf Tournament "Process Excellence" June 21-23, 2023 | San Antonio, TX

			Topics include:		
			"Access to Capital"	Speakers: Ruben Rodriguez, Senior Vice President & Chief Lending Officer Business Consortium Fund, Inc. Triad Investments L.P.	
			"Supplier Grant Initiative"	Danielle Davis, Diverse, Women and Veteran Owned Businesses, Vice President, Commercial Banker, Commercial Banking JP Morgan Chase & Co.	
			"Conquering Your Competition with Strategic Partnerships"	Are you ready to learn the secrets of taking down your biggest competitors (the Goliaths of the world)? It's time to harness the power of partnerships! By teaming up with other suppliers, you can unlock a whole new level of expertise, resources, and connections that can help you win more business and achieve your goals. Speaker: Danny Brown, President, AppMeetup	
			SMSDC Awards Ceremony	Celebrate the 2023 Premier Face Time Award nominees. Winners will be announced during this ceremony for Corporation, Supplier and Advocate of the Year.	
2:30 p.m.	-	2:35 p.m.	Break		
2:35 p.m.	-	5:30 p.m.	Expo Ribbon Cutting Trade Show	Meet with procurement executives from Fortune 1000 companies, supplier diversity professionals and MBEs to discuss current and future opportunities.	Hidalgo Foyer Madero – Ballroom Level Carranza – Ballroom Level
3:30 p.m.	-	5:30 p.m.	Matchmaker Pavilion	A private, <i>by appointment only</i> , matchmaking session with corporate & state agency buying entities. The buying entities will discuss upcoming opportunities in the next 12-24 months during this One on One setting.	Hidalgo Ballroom Level
4:30 p.m.	-	6:00 p.m.	SMSDC's Closing Reception	Socialize, network, and build relationships while you feast on tasty hors d' oeuvres and enjoy refreshing cocktails. The reception will take place during the tradeshow.	Hidalgo Foyer

FRIDAY – June 23, 2023 The Quarry Golf Course

	e duality out outloo					
Start		End	Event	Description	Location	
7:20 a.m.	-	7:50 a.m.	Golf Registration	Sign-in		
7:50 a.m.	-	8:00 a.m.	Announcements	Announcements		
8:00 a.m.	-	1:00 p.m.	Shot Gun Scramble	Enjoy the beautiful greens at The Quarry Golf Course.		
1:00 p.m.	-	2:30 p.m.	Awards Luncheon	Lunch and presentation of awards.		